A1630 - 1

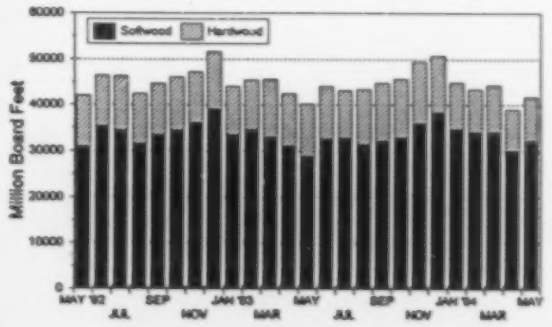
# STATISTICAL ROUNDUP

*A publication of the American Forest & Paper Association* *Vol. 7, No. 7 July 1994*

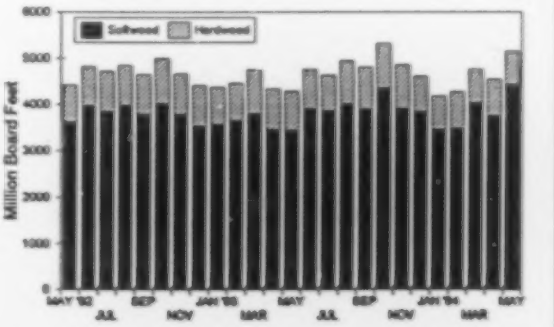
## ESTIMATED INDUSTRY TOTALS BY PRODUCING REGION

| | MAY 1994 | | | 5/31/94 | | APRIL REVISIONS | | |
|---|---|---|---|---|---|---|---|---|
| | Production | Shipments | Orders Received | Unfilled Orders | Gross Stocks | Production | Shipments | Orders Received |
| SOFTWOOD LUMBER (Million Bd. Ft.) | | | | | | | | |
| Southern Pine Region | 1,290 | 1,380 | 1,586 | 979 | 2,129 | 1,227 | 1,178 | 1,092 |
| West Coast Region | 654 | 699 | 693 | 424 | 887 | 586 | 561 | 560 |
| Inland Region | 658 | 745 | 756 | 412 | 1,069 | 635 | 608 | 606 |
| California Redwood Region | 130 | 127 | 139 | 80 | 268 | 127 | 124 | 127 |
| Other Softwoods | 137 | 148 | 159 | 252 | 295 | 129 | 124 | 119 |
| TOTAL SOFTWOODS | 2,869 | 3,099 | 3,333 | 2,147 | 4,650 | 2,704 | 2,595 | 2,504 |
| % Change - Apr. 1994 | 6.1% | 19.4% | 33.1% | 12.2% | -4.7% | | | |
| % Change - May 1993 | 12.2% | 27.6% | 43.6% | 4.5% | 0.7% | | | |
| TOTAL HARDWOODS | 795 | 758 | 817 | NA | NA | 761 | 834 | 762 |
| % Change - Apr. 1994 | 4.5% | -9.1% | 7.2% | NA | NA | | | |
| % Change - May 1993 | -16.8% | -15.8% | -23.8% | NA | NA | | | |
| TOTAL LUMBER | 3,664 | 3,857 | 4,150 | NA | NA | 3,465 | 3,429 | 3,266 |
| % Change - Apr. 1994 | 5.7% | 12.5% | 27.1% | NA | NA | | | |
| % Change - May 1993 | 4.3% | 15.9% | 22.3% | NA | NA | | | |
| FLOORING | | | | | | | | |
| Oak Flooring (Thousand Bd. Ft.) | NA | 20,960 | NA | 17,967 | 9,526 | | 20,233 | |
| Maple Flooring (Thousand Sq. Ft.) | 1,627 | 1,634 | 1,970 | 7,338 | 4,034 | 1,595 | 1,617 | 1,747 |
| STRUCTURAL PANELS (Million Sq. Ft.) | 2,294 | 2,294 | 2,222 | 1,163 | 463 | 2,240 | 2,293 | 2,223 |
| % Change - Apr. 1994 | 2.4% | 0.0% | -0.0% | -5.8% | -1.7% | | | |
| % Change - May 1993 | 6.8% | 5.1% | -14.7% | -1.7% | -6.7% | | | |

## Seasonally Adjusted Annual Rates Monthly Lumber Production




## Estimated U.S. Consumption of Lumber

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## YEAR-TO-DATE INDICATORS

| | PRODUCTION | | SHIPMENTS | | NEW ORDERS | |
|---|---|---|---|---|---|---|
| | Latest Period Available | % Change | Latest Period Available | % Change | Latest Period Available | % Change |
| | 5 mo. '94 | 5 mo. '93 | 5 mo. '94 | 5 mo. '93 | 5 mo. '94 | 5 mo. '93 |
| SOFTWOOD LUMBER (Million Bd. Ft.) | | | | | | |
| Southern Pine Region | 6,038 | 6.1% | 5,875 | 8.4% | 5,965 | 11.0% |
| West Coast Region | 3,203 | 1.0% | 3,090 | 1.1% | 3,067 | 6.0% |
| Inland Region | 3,441 | -1.7% | 3,323 | -4.7% | 3,272 | -3.7% |
| California Redwood Region | 609 | 7.0% | 581 | 3.6% | 594 | 6.1% |
| Other Softwoods | 665 | 2.8% | 644 | 2.9% | 646 | 5.7% |
| **TOTAL SOFTWOOD** | **13,956** | **2.8%** | **13,513** | **2.8%** | **13,544** | **5.5%** |
| **TOTAL HARDWOOD** | **3,957** | **-15.3%** | **3,997** | **-11.6%** | **4,100** | **-18.2%** |
| **TOTAL LUMBER** | **17,913** | **-1.8%** | **17,510** | **-0.9%** | **17,644** | **-1.2%** |
| OAK FLOORING (Thousand Bd. Ft.) | NA | NA | 98,787 | 8.0% | NA | NA |
| MAPLE FLOORING (Thousand Sq. Ft.) | 7,972 | -1.6% | 6,863 | -10.0% | 8,125 | -7.3% |
| STRUCTURAL PANELS (Million Sq. Ft.) | 11,019 | 4.0% | 11,029 | 3.8% | 10,808 | 1.8% |

## SEASONALLY ADJUSTED ANNUAL RATES

| | PRODUCTION | | | SHIPMENTS | | |
|---|---|---|---|---|---|---|
| | Latest Month Available | % Change From | | Latest Month Available | % Change From | |
| | May '94 | Apr. '94 | May '93 | May '94 | Apr. '94 | May '93 |
| SAAR (Million Bd. Ft.) | | | | | | |
| Southern Pine Region | 14,107 | 1.2% | 17.1% | 14,531 | 6.3% | 30.3% |
| West Coast Region | 7,641 | 19.9% | 8.6% | 7,696 | 25.5% | 25.3% |
| Inland Region | 7,574 | 10.6% | 5.4% | 8,547 | 26.0% | 25.6% |
| California Redwood Region | 1,420 | -7.1% | 22.6% | 1,430 | 2.3% | 24.5% |
| Other Softwoods | 1,554 | 7.4% | 12.3% | 1,640 | 15.6% | 27.6% |
| **TOTAL SOFTWOOD** | **32,296** | **7.2%** | **12.1%** | **33,844** | **15.1%** | **27.6%** |
| **TOTAL HARDWOOD** | **9,407** | **5.7%** | **-16.8%** | **8,730** | **-8.2%** | **-15.8%** |
| **TOTAL LUMBER** | **41,704** | **6.9%** | **3.9%** | **42,575** | **9.4%** | **15.4%** |

## DOMESTIC LUMBER CONSUMPTION

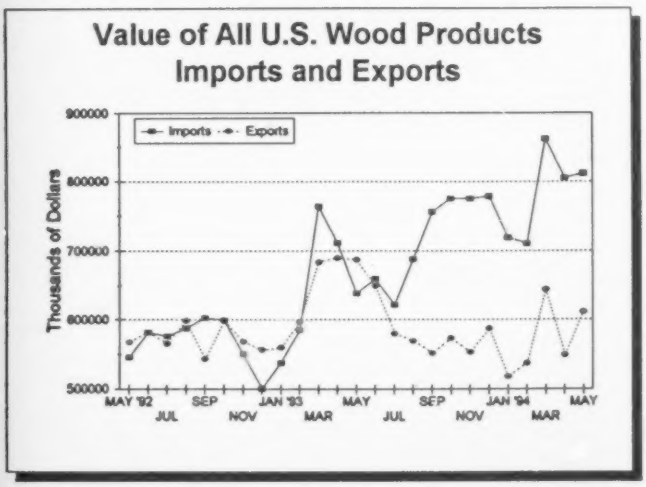
| | CURRENT | | | YEAR-TO-DATE | |
|---|---|---|---|---|---|
| | Latest Month Available | % Change From | | Latest Period Available | % Change From |
| | May '94 | Apr. '94 | May '93 | 5 mo. '94 | 5 mo. '93 |
| CONSUMPTION (Million Bd. Ft.) | | | | | |
| Total Consumption | 5,148 | 13.1% | 20.1% | 22,921 | 3.2% |
| Softwood Consumption | 4,444 | 17.9% | 29.0% | 19,198 | 6.9% |
| Hardwood Consumption | 704 | -9.8% | -16.4% | 3,723 | -12.4% |

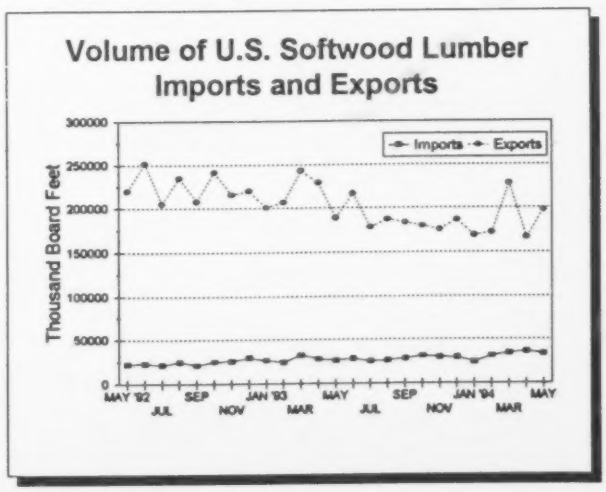
## INTERNATIONAL TRADE STATISTICS

| | | VOLUME | | | | VALUE (F.A.S. Thousands of Dollars) | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | May '94 | 5 mo. 1994 | % Change From Apr. '94 | % Change From 5 mo. 1993 | May '94 | 5 mo. 1994 | % Change From Apr. '94 | % Change From 5 mo. 1993 |
| **EXPORTS** | | | | | | | | | |
| Softwood Lumber | MMBF | 197.5 | 933.0 | 18.5% | -12.7% | 127,078 | 578,691 | 17.3% | -6.2% |
| To Canada | MMBF | 22.2 | 115.8 | -6.2% | -12.1% | 10,277 | 53,076 | -4.9% | -16.7% |
| Softwood Logs | MMBF | 193.3 | 922.4 | 8.4% | -26.1% | 168,450 | 781,992 | 8.6% | -26.7% |
| Softwood Plywood | MMSF 3/8" | 111.9 | 565.8 | 65.5% | 1.5% | 24,041 | 130,172 | 50.8% | -6.4% |
| Hardwood Lumber | MMBF | 87.5 | 433.4 | -2.3% | 5.9% | 97,716 | 479,577 | -4.2% | 3.3% |
| Hardwood Logs | MMBF | 21.8 | 111.9 | 9.9% | 7.2% | 29,814 | 129,293 | 10.9% | -1.9% |
| Hardwood Veneer | MMSFsurf | 205.4 | 1,008.4 | -7.0% | 25.2% | 23,730 | 113,893 | -7.4% | 23.1% |
| Hardboard | MMSF 1/8" | 86.6 | 407.5 | -3.8% | -0.3% | 7,891 | 36,035 | -1.4% | 14.7% |
| Particleboard | MMSF 3/4" | 15.5 | 84.6 | -2.2% | -4.8% | 5,668 | 27,149 | 8.4% | -8.6% |
| MDF | MMSF 3/4" | 8.4 | 42.5 | 21.4% | -5.7% | 4,225 | 19,904 | 20.6% | 7.7% |
| All Other | | | | | | 122,103 | 555,501 | 26.2% | -10.5% |
| Total U.S. Exports | | | | | | 612,218 | 2,861,348 | 11.5% | -11.1% |
| **IMPORTS** | | | | | | | | | |
| Softwood Lumber | MMBF | 1,542.0 | 6,618.2 | 14.9% | 12.5% | 507,887 | 2,431,900 | 8.1% | 22.5% |
| From Canada | MMBF | 1,513.1 | 6,492.0 | 15.1% | 11.7% | 486,420 | 2,333,057 | 7.8% | 21.2% |
| Softwood Logs | MMBF | 6.4 | 59.2 | -41.6% | * | 2,338 | 31,386 | -60.6% | * |
| Softwood Plywood | MMSF 3/8" | 4.3 | 20.5 | -15.0% | -8.7% | 1,750 | 9,013 | -17.8% | 17.7% |
| Hardwood Lumber | MMBF | 33.6 | 159.3 | -7.3% | 16.0% | 26,035 | 128,292 | -4.7% | 25.9% |
| Hardwood Logs | MMBF | 0.8 | 5.6 | -43.1% | * | 858 | 5,837 | -50.1% | * |
| Hardwood Veneer | MMSFsurf | 169.7 | 852.9 | -5.0% | 1.4% | 19,342 | 89,190 | 6.7% | 8.1% |
| Hardwood Plywood | MMSFsurf | 209.3 | 1,138.9 | -37.8% | 10.7% | 55,601 | 320,323 | -41.8% | 39.6% |
| Hardboard | MMSF 1/8" | 10.7 | 42.1 | * | * | 372 | 1,297 | 92.7% | 66.7% |
| Particleboard | MMSF 3/4" | 64.6 | 275.0 | 22.3% | 22.0% | 18,673 | 86,739 | 3.7% | 31.6% |
| MDF | MMSF 3/4" | 5.4 | 21.8 | 14.2% | 28.2% | 2,339 | 8,986 | 20.4% | 51.3% |
| OSB/Waferboard | MMSF 3/8" | 249.8 | 1,059.6 | 6.5% | 37.8% | 39,046 | 178,620 | 2.9% | 21.8% |
| All Other | | | | | | 136,752 | 615,166 | 8.2% | 4.0% |
| Total U.S. Imports | | | | | | 811,677 | 3,909,876 | 0.7% | 20.8% |

Notes: (1) Commerce data reported in metric units under the HS are converted to U.S. standard units of measure for this table.
(2) Percent changes from/to zero or (minimum values) are noted by *.

Source: U.S. Department of Commerce, FAS.



## U.S. EXPORTS TO MAJOR MARKETS

| | | VOLUME | | | | VALUE (F.A.S. Thousands of Dollars) | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | May '94 | 5 mo. 1994 | % Change From Apr. '94 | % Change From 5 mo. 1993 | May '94 | 5 mo. 1994 | % Change From Apr. '94 | % Change From 5 mo. 1993 |
| **EUROPEAN UNION** | | | | | | | | | |
| Softwood Lumber | MBF | 20,665 | 100,730 | -4.0% | -1.4% | 20,304 | 94,295 | 0.7% | 15.6% |
| Softwood Logs | MBF | 1,312 | 7,411 | -29.5% | 27.0% | 668 | 3,762 | -37.9% | 39.9% |
| Softwood Plywood | MSF 3/8" | 72,380 | 387,917 | * | 9.0% | 15,420 | 90,482 | * | 4.7% |
| Hardwood Lumber | MBF | 28,594 | 137,990 | -2.0% | 8.2% | 38,442 | 188,954 | -6.3% | 5.7% |
| Hardwood Logs | MBF | 4,858 | 20,920 | 4.0% | 35.2% | 9,567 | 40,222 | 6.9% | 22.2% |
| Hardwood Veneer | MSFsurf | 112,025 | 550,303 | -13.5% | 22.5% | 12,587 | 60,751 | -14.0% | 21.2% |
| Hardboard | MSF 1/8" | 8,098 | 32,965 | 31.0% | -36.2% | 1,096 | 4,425 | -1.7% | 5.3% |
| Particleboard | MSF 3/4" | 403 | 1,418 | * | 8.1% | 162 | 654 | * | 3.2% |
| MDF | MSF 3/4" | 24 | 85 | * | -97.2% | 13 | 45 | * | -96.8% |
| All Other | | | | | | 8,087 | 36,270 | 0.1% | -37.4% |
| Total Exports to EU | | | | | | 106,346 | 519,862 | 3.6% | 4.7% |
| **PACIFIC RIM** | | | | | | | | | |
| Softwood Lumber | MBF | 104,703 | 443,507 | 48.7% | -22.5% | 67,346 | 289,292 | 38.1% | -11.0% |
| Softwood Logs | MBF | 176,954 | 796,226 | 6.0% | -27.5% | 164,235 | 750,709 | 8.5% | -27.1% |
| Softwood Plywood | MSF 3/8" | 1,654 | 9,527 | -27.6% | -33.4% | 530 | 2,717 | -23.2% | -42.0% |
| Hardwood Lumber | MBF | 20,884 | 98,017 | -7.8% | 0.4% | 26,039 | 117,903 | -2.9% | 2.7% |
| Hardwood Logs | MBF | 5,540 | 23,817 | 14.9% | -19.2% | 10,326 | 41,262 | 11.7% | -19.4% |
| Hardwood Veneer | MSFsurf | 42,089 | 202,852 | 0.8% | 42.3% | 4,665 | 21,319 | 1.4% | 21.0% |
| Hardboard | MSF 1/8" | 13,949 | 82,394 | -33.6% | 7.9% | 1,267 | 6,610 | -20.7% | 46.2% |
| Particleboard | MSF 3/4" | 5,406 | 37,118 | -16.1% | -7.8% | 1,246 | 7,134 | -17.5% | -23.2% |
| MDF | MSF 3/4" | 4,054 | 18,739 | 34.1% | -25.1% | 1,964 | 8,350 | 38.9% | -8.2% |
| All Other | | | | | | 59,668 | 261,225 | 31.8% | 3.7% |
| Total Exports to PR | | | | | | 337,286 | 1,506,522 | 15.8% | -17.1% |

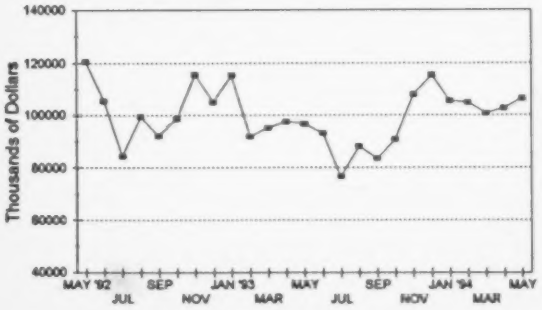
Notes:

1) EU countries include: Belgium & Luxembourg, Denmark, France, West Germany, Greece, Ireland, Italy, Netherlands, Portugal, Spain, and United Kingdom. PACIFIC RIM countries include: Australia, China, Japan, South Korea, Taiwan, Singapore, and Hong Kong.

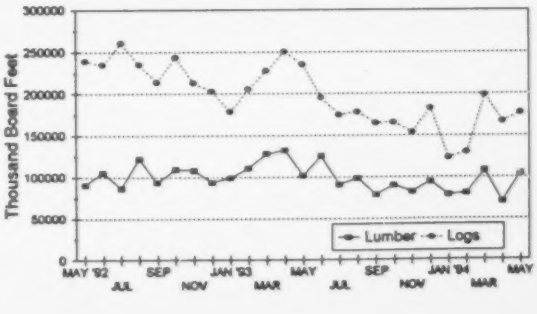
2) Commerce data reported in metric units under the HS are converted to U.S. standard units of measure for this table.

Source: U.S. Department of Commerce, FAS.

### Value of All U.S. Wood Products Exports to the EEC




### Volume of U.S. Softwood Lumber and Log Exports to the Pacific Rim



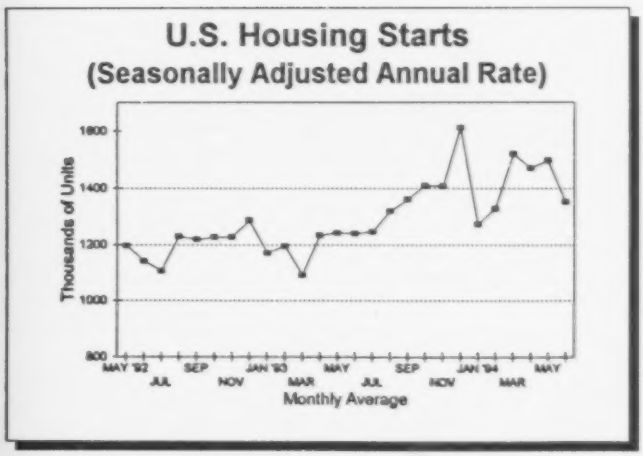
## HOUSING STARTS

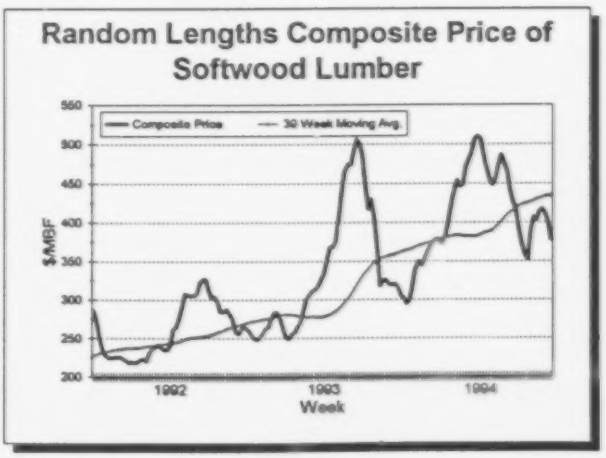
| | June '94 | May '94 | June '93 | 6 mo. '94 | % Change From 6 mo. '93 |
|---|---|---|---|---|---|
| | (Thousands of Units) | | | | |
| NEW HOUSING UNITS STARTED | | | | | |
| Total Private | 135.5 | 149.0 | 128.5 | 716.1 | 17.8% |
| Single Family | | | | | |
| Proportion of Total | 86.1% | | | 84.5% | |
| Total Private -- SAAR | 1,351 | 1,497 | 1,238 | | |
| Northeast | 139 | 133 | 126 | | |
| Midwest | 295 | 325 | 278 | | |
| South | 597 | 688 | 528 | | |
| West | 320 | 351 | 306 | | |
| | May '94 | Apr. '94 | May '93 | 5 mo. '94 | 5 mo. '93 |
| Shipments of Mobile Homes | NA | 24,800 | 20,300 | NA | NA |

## INDUSTRY EMPLOYMENT

| | June '94 | May '94 | June '93 | % Change From May '94 | % Change From June '93 |
|---|---|---|---|---|---|
| | (Thousands of Employees) | | | | |
| TOTAL EMPLOYMENT (SAAR) | | | | | |
| All Industries | 113,330 | 112,951 | 110,372 | 0.3% | 2.7% |
| All Manufacturing Industries | 18,038 | 18,004 | 17,985 | 0.2% | 0.3% |
| Lumber and Wood Products | 729 | 725 | 697 | 0.6% | 4.6% |
| Furniture and Fixtures | 499 | 495 | 485 | 0.8% | 2.9% |

Note: Data have been revised to reflect 3/93 benchmarks & updated seasonal adjustment factors.



# U.S. LUMBER INDUSTRY REVISIONS
## January 1993 - May 1994

### PRODUCTION

| 1993 | S PINE | COAST | INLAND | CA RED | O SOFT | T SOFT | T HARD | TOTAL |
|---|---|---|---|---|---|---|---|---|
| JAN | 1,148 | 581 | 713 | 118 | 128 | 2,688 | 820 | 3,508 |
| FEB | 1,133 | 616 | 700 | 111 | 128 | 2,688 | 869 | 3,557 |
| MAR | 1,172 | 712 | 712 | 118 | 136 | 2,850 | 1,057 | 3,907 |
| APR | 1,136 | 660 | 753 | 116 | 133 | 2,798 | 968 | 3,766 |
| MAY | 1,102 | 602 | 624 | 106 | 122 | 2,556 | 956 | 3,512 |
| JUN | 1,296 | 589 | 633 | 99 | 131 | 2,748 | 994 | 3,742 |
| JUL | 1,250 | 544 | 712 | 125 | 132 | 2,763 | 882 | 3,645 |
| AUG | 1,223 | 606 | 733 | 132 | 135 | 2,829 | 1,053 | 3,882 |
| SEP | 1,254 | 575 | 634 | 113 | 129 | 2,705 | 1,071 | 3,776 |
| OCT | 1,336 | 638 | 729 | 106 | 140 | 2,949 | 1,105 | 4,054 |
| NOV | 1,113 | 642 | 726 | 116 | 130 | 2,727 | 1,106 | 3,833 |
| DEC | 1,229 | 554 | 643 | 94 | 126 | 2,646 | 890 | 3,536 |
| TOTAL | 14,392 | 7,319 | 8,312 | 1,354 | 1,570 | 32,947 | 11,771 | 44,718 |

### PRODUCTION

| 1994 | S PINE | COAST | INLAND | CA RED | O SOFT | T SOFT | T HARD | TOTAL |
|---|---|---|---|---|---|---|---|---|
| JAN | 1,126 | 672 | 750 | 117 | 133 | 2,798 | 778 | 3,576 |
| FEB | 1,128 | 614 | 667 | 110 | 126 | 2,645 | 759 | 3,404 |
| MAR | 1,267 | 677 | 731 | 125 | 140 | 2,940 | 864 | 3,804 |
| APR | 1,227 | 586 | 635 | 127 | 129 | 2,704 | 761 | 3,465 |
| MAY | 1,290 | 654 | 658 | 130 | 137 | 2,869 | 795 | 3,664 |
| JUN | | | | | | | | |
| JUL | | | | | | | | |
| AUG | | | | | | | | |
| SEP | | | | | | | | |
| OCT | | | | | | | | |
| NOV | | | | | | | | |
| DEC | | | | | | | | |
| TOTAL | 6,038 | 3,203 | 3,441 | 609 | 665 | 13,956 | 3,957 | 17,913 |

### SHIPMENTS

| 1993 | S PINE | COAST | INLAND | CA RED | O SOFT | T SOFT | T HARD | TOTAL |
|---|---|---|---|---|---|---|---|---|
| JAN | 1,142 | 575 | 716 | 98 | 127 | 2,658 | 847 | 3,505 |
| FEB | 1,149 | 607 | 737 | 116 | 130 | 2,739 | 841 | 3,580 |
| MAR | 1,128 | 671 | 718 | 128 | 132 | 2,777 | 993 | 3,770 |
| APR | 941 | 644 | 724 | 117 | 121 | 2,547 | 939 | 3,486 |
| MAY | 1,059 | 558 | 593 | 102 | 116 | 2,428 | 900 | 3,328 |
| JUN | 1,322 | 594 | 609 | 110 | 132 | 2,767 | 917 | 3,684 |
| JUL | 1,263 | 575 | 737 | 126 | 135 | 2,836 | 818 | 3,654 |
| AUG | 1,248 | 623 | 800 | 126 | 140 | 2,937 | 980 | 3,917 |
| SEP | 1,242 | 550 | 633 | 125 | 128 | 2,678 | 967 | 3,645 |
| OCT | 1,487 | 605 | 759 | 113 | 148 | 3,112 | 1,015 | 4,127 |
| NOV | 1,101 | 632 | 730 | 119 | 129 | 2,711 | 1,004 | 3,715 |
| DEC | 1,278 | 576 | 646 | 107 | 130 | 2,737 | 814 | 3,551 |
| TOTAL | 14,360 | 7,210 | 8,402 | 1,387 | 1,568 | 32,927 | 11,035 | 43,962 |

### SHIPMENTS

| 1994 | S PINE | COAST | INLAND | CA RED | O SOFT | T SOFT | T HARD | TOTAL |
|---|---|---|---|---|---|---|---|---|
| JAN | 1,014 | 604 | 658 | 99 | 119 | 2,494 | 782 | 3,276 |
| FEB | 1,049 | 595 | 630 | 109 | 119 | 2,502 | 838 | 3,340 |
| MAR | 1,254 | 631 | 682 | 122 | 134 | 2,823 | 785 | 3,608 |
| APR | 1,178 | 561 | 608 | 124 | 124 | 2,595 | 834 | 3,429 |
| MAY | 1,380 | 699 | 745 | 127 | 148 | 3,099 | 758 | 3,857 |
| JUN | | | | | | | | |
| JUL | | | | | | | | |
| AUG | | | | | | | | |
| SEP | | | | | | | | |
| OCT | | | | | | | | |
| NOV | | | | | | | | |
| DEC | | | | | | | | |
| TOTAL | 5,875 | 3,090 | 3,323 | 581 | 644 | 13,513 | 3,997 | 17,510 |

### NEW ORDERS

| 1993 | S PINE | COAST | INLAND | CA RED | O SOFT | T SOFT | T HARD | TOTAL |
|---|---|---|---|---|---|---|---|---|
| JAN | 1,030 | 523 | 775 | 116 | 122 | 2,566 | 866 | 3,432 |
| FEB | 1,334 | 582 | 707 | 122 | 137 | 2,882 | 904 | 3,786 |
| MAR | 979 | 729 | 636 | 117 | 123 | 2,584 | 1,112 | 3,696 |
| APR | 962 | 601 | 695 | 106 | 118 | 2,482 | 1,061 | 3,543 |
| MAY | 1,069 | 459 | 583 | 99 | 111 | 2,321 | 1,072 | 3,393 |
| JUN | 1,257 | 624 | 651 | 109 | 132 | 2,773 | 1,031 | 3,804 |
| JUL | 1,337 | 598 | 813 | 122 | 144 | 3,014 | 862 | 3,876 |
| AUG | 1,321 | 574 | 794 | 132 | 141 | 2,962 | 997 | 3,959 |
| SEP | 1,279 | 542 | 594 | 121 | 127 | 2,663 | 995 | 3,658 |
| OCT | 1,377 | 678 | 736 | 130 | 146 | 3,067 | 989 | 4,056 |
| NOV | 980 | 588 | 737 | 116 | 121 | 2,542 | 1,045 | 3,587 |
| DEC | 1,364 | 581 | 640 | 99 | 134 | 2,818 | 947 | 3,765 |
| TOTAL | 14,289 | 7,079 | 8,361 | 1,389 | 1,556 | 32,874 | 11,881 | 44,555 |

### NEW ORDERS

| 1994 | S PINE | COAST | INLAND | CA RED | O SOFT | T SOFT | T HARD | TOTAL |
|---|---|---|---|---|---|---|---|---|
| JAN | 968 | 573 | 622 | 107 | 114 | 2,384 | 836 | 3,220 |
| FEB | 1,230 | 610 | 647 | 110 | 130 | 2,727 | 823 | 3,550 |
| MAR | 1,089 | 631 | 641 | 111 | 124 | 2,596 | 862 | 3,458 |
| APR | 1,092 | 560 | 606 | 127 | 119 | 2,504 | 762 | 3,266 |
| MAY | 1,586 | 69[illegible] | 756 | 139 | 159 | 3,333 | 817 | 4,150 |
| JUN | | | | | | | | |
| JUL | | | | | | | | |
| AUG | | | | | | | | |
| SEP | | | | | | | | |
| OCT | | | | | | | | |
| NOV | | | | | | | | |
| DEC | | | | | | | | |
| TOTAL | 5,965 | 3,067 | 3,272 | 594 | 646 | 13,544 | 4,100 | 17,644 |

**Note:** These data contain the most current revisions as of August 1, 1994.

UNFILLED ORDERS

| 1993 | S.PINE | COAST | INLAND | CA.RED | O.SOFT | T.SOFT | T.HARD | TOTAL |
|---|---|---|---|---|---|---|---|---|
| JAN | 848 | 526 | 563 | 82 | 257 | 2,276 | NA | NA |
| FEB | 1,033 | 501 | 533 | 88 | 264 | 2,419 | NA | NA |
| MAR | 884 | 559 | 451 | 78 | 255 | 2,226 | NA | NA |
| APR | 905 | 516 | 422 | 67 | 252 | 2,161 | NA | NA |
| MAY | 915 | 417 | 412 | 64 | 247 | 2,055 | NA | NA |
| JUN | 850 | 447 | 454 | 63 | 247 | 2,061 | NA | NA |
| JUL | 924 | 470 | 530 | 59 | 256 | 2,239 | NA | NA |
| AUG | 997 | 421 | 524 | 65 | 257 | 2,264 | NA | NA |
| SEP | 1,034 | 413 | 485 | 61 | 256 | 2,249 | NA | NA |
| OCT | 924 | 486 | 462 | 78 | 254 | 2,204 | NA | NA |
| NOV | 803 | 442 | 469 | 75 | 246 | 2,035 | NA | NA |
| DEC | 889 | 447 | 463 | 67 | 250 | 2,116 | NA | NA |

UNFILLED ORDERS

| 1994 | S.PINE | COAST | INLAND | CA.RED | O.SOFT | T.SOFT | T.HARD | TOTAL |
|---|---|---|---|---|---|---|---|---|
| JAN | 843 | 416 | 427 | 75 | 245 | 2,006 | NA | NA |
| FEB | 1,024 | 431 | 444 | 76 | 256 | 2,231 | NA | NA |
| MAR | 859 | 431 | 403 | 65 | 246 | 2,004 | NA | NA |
| APR | 773 | 430 | 401 | 68 | 241 | 1,913 | NA | NA |
| MAY | 979 | 424 | 412 | 80 | 252 | 2,147 | NA | NA |
| JUN | | | | | | | | |
| JUL | | | | | | | | |
| AUG | | | | | | | | |
| SEP | | | | | | | | |
| OCT | | | | | | | | |
| NOV | | | | | | | | |
| DEC | | | | | | | | |

GROSS STOCKS

| 1993 | S.PINE | COAST | INLAND | CA.RED | O.SOFT | T.SOFT | T.HARD | TOTAL |
|---|---|---|---|---|---|---|---|---|
| JAN | 1,940 | 672 | 1,039 | 292 | 273 | 4,217 | NA | NA |
| FEB | 1,924 | 681 | 1,002 | 287 | 271 | 4,166 | NA | NA |
| MAR | 1,968 | 722 | 996 | 277 | 275 | 4,239 | NA | NA |
| APR | 2,163 | 738 | 1,025 | 276 | 287 | 4,490 | NA | NA |
| MAY | 2,206 | 782 | 1,056 | 280 | 293 | 4,618 | NA | NA |
| JUN | 2,180 | 777 | 1,080 | 269 | 292 | 4,599 | NA | NA |
| JUL | 2,167 | 746 | 1,055 | 268 | 289 | 4,526 | NA | NA |
| AUG | 2,142 | 729 | 988 | 274 | 284 | 4,418 | NA | NA |
| SEP | 2,154 | 754 | 989 | 262 | 285 | 4,445 | NA | NA |
| OCT | 2,003 | 787 | 959 | 255 | 277 | 4,282 | NA | NA |
| NOV | 2,015 | 797 | 955 | 252 | 278 | 4,298 | NA | NA |
| DEC | 1,966 | 775 | 952 | 239 | 274 | 4,207 | NA | NA |

GROSS STOCKS

| 1994 | S.PINE | COAST | INLAND | CA.RED | O.SOFT | T.SOFT | T.HARD | TOTAL |
|---|---|---|---|---|---|---|---|---|
| JAN | 2,078 | 842 | 1,044 | 257 | 288 | 4,511 | NA | NA |
| FEB | 2,157 | 861 | 1,081 | 258 | 295 | 4,654 | NA | NA |
| MAR | 2,170 | 907 | 1,130 | 261 | 301 | 4,771 | NA | NA |
| APR | 2,219 | 932 | 1,156 | 265 | 306 | 4,880 | NA | NA |
| MAY | 2,129 | 887 | 1,069 | 268 | 295 | 4,650 | NA | NA |
| JUN | | | | | | | | |
| JUL | | | | | | | | |
| AUG | | | | | | | | |
| SEP | | | | | | | | |
| OCT | | | | | | | | |
| NOV | | | | | | | | |
| DEC | | | | | | | | |

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